

Partner with Rayven + help build the future.

Build the custom real-time data + Al applications your customers need, simply.



Transforming industry for tomorrow, today.

rayven.io info@rayven.io

Our mission is to empower anyone to create brilliant, future-ready industrial applications that enable their customers to harness the power of real-time data + Al.

Our software is a **complete, all-in-one platform** that you can use to create custom real-time data and Al applications that solve your customers' biggest business and technology challenges, simply.

Our platform is completely interoperable, comes complete with real-time data processing, predictive analytics, automation + Generative Al capabilities; and enables you to evolve what you do and seize the opportunities that novel Industry 4.0 technologies offer.

Rayven presents you with the fastest, most affordable way for you to develop new products, add capabilities, and open novel revenue streams: **speak to us today to get started**.

We enable partners to:

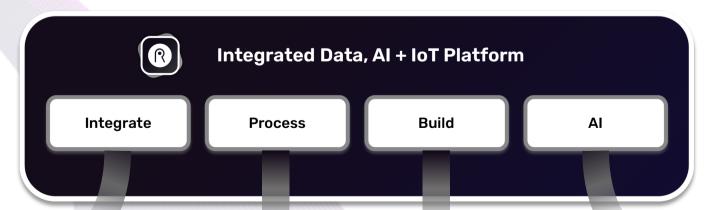
Integrate: Any Technology, Anywhere

Process: Collate, Transform, ETL, Store + Analyse Data in Real-Time

Build: Application Interfaces, Dashboards, Logic + Automations

AI: Add Generative AI + Create Real-Time AI Applications

Our platform is all-in-one, replacing the need for multiple systems + uniting industrial technology ecosystems:



Integration Platform iPaaS Connectivity Platform MDM Platform Data Science Platform
ML / Al Platform
ETL Platform
Data Platform

App Dev Platform IoT Platform Workflow Automation Automation Platform

Generative AI
BI + Reporting
Analytics Platform
Predictive Analytics

Offer the custom applications your customers need, simply.

Fully **white- label** + brand
your applications

Own the IP of what you build or develop Get help at every stage: create, sell, deploy, scale + more

Generate **new recurring revenue**that's low-churn

We partner with all sorts of businesses, including:

- Technical services
- Mechanical services
- Engineering companies
- Telcos + comms providers
- Industrial automation
- Plant + machinery OEMs
- Maintenance services

- Device, sensor + gateway providers
- Industry consultants
- Computer hardware providers
- Environmental services
- Software companies
- Solution providers + integrators
- System aggregators

Our highly-flexible commercial models:

On-Sell

On-sell a joint-created solution on your own.

Referrers

Create a joint app with Rayven + exchange leads.

Co-Sell

Co-sell a joint-solution together with Rayven.

∩FM

Build a solution using our platform and white-label it.

You can sell:

- Your own solutions
- Co-created products
- Private Cloud
- Our platform
- Data Science + Al expertise
- Our services
- Training

We've created 100s of custom applications with partners around the world.

From our head office in Sydney, Australia, via our country offices and partners around the world, we have delivered custom real-time data + Al applications for industrial businesses globally.

We specialise in working with partners to help **solve complex real-world problems, anywhere**, blending their expertise + our world-leading technology to create a future-ready applications that transform businesses and their operations.

We solve business problems using our technology...

We have a **business-first mindset**, helping you to develop applications that not only are engineered to solve your customers' challenges, but that will get buy-in from decision-makers.

Common pain-points solved using our technology include:

Data is siloed + can't be analysed in real-time Legacy systems are difficult to integrate

Reporting is manual, out-ofdate, or best guess Insights are hard to share with people + systems in real-time

It's hard to build custom applications Existing solutions + systems are narrow and unscalable

You can't build custom workflows + automations

Machine Learning
+ Al adoption is a
pipe dream

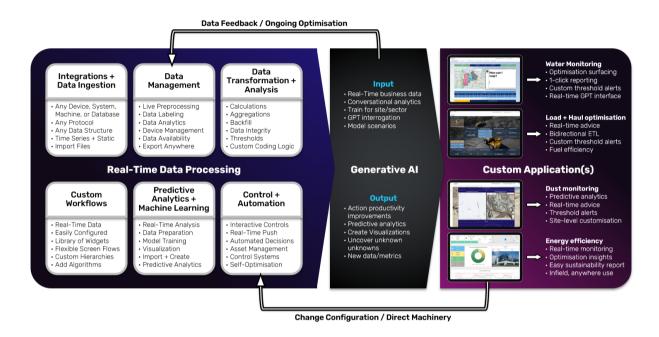
...and our sector-specific expertise.

We **operate in multiple industrial sectors** and have helped partners to apply our technology to help their customers achieve business-critical goals + objectives, simply, including in:



Our platform: flexible, scalable + robust enough for industry and any use case.

Our integrated data, AI + IoT platform makes it simple to combine and analyse real-time data, and build bespoke applications with custom logic and Generative AI capabilities that both those in the field and boardroom can use to **improve outcomes, fast + simply**.



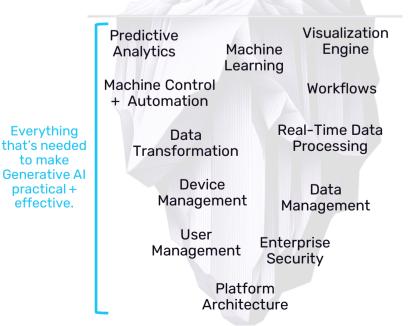
Generative AI can be transformative, but what matters most is what's under the surface: data.

Generative Al's effectiveness in industrial settings hinges on the data that your Large Language Models (LLMs) have been trained on and its update rate.

If the data sets you use are accurate, specific to your business + updated in real-time, then you can use Generative AI for decision-making, finding optimisations, and much more.

Rayven is unique because our platform excels at not only creating the data sets + LLMs, refreshing them in real-time, and delivering them to users in easily explorable interfaces; but it does all the things that are critical in-between.

Generative Al



End-to-end services.

We can do much more than just provide you with a platform.

Our team of experts provides a range of services that utilise their experience delivering industrial applications around the world, giving you as much support as you need during development or delivering projects.

From doing everything end-to-end to simply giving you with a license to our platform, we can **shape engagements to meet your needs**, including:

- Solution Design
- Data Integrity
- Quality Assurance
- Deployment
- Data science + AI
- Technical Support
- Scale + Develop
- Project Management
- Training

Discover Fast Start.

We offer a **3-step programme** that takes you from scoping to delivery + beyond.

Each section is **standalone** and can be completed as your needs evolve, working to timelines and budgets.

Phase 1: Scoping

Use case prioritisation + solution design.

Phase 2: Implementation

Data consolidation, processing + visualization.

Phase 3: Scale

Add automation + Al capabilities.

Download Fast Start Brochure

Need (some) help? Service Packs.

Buy a bundled number of Rayven services hours at a discount and get help when you need it. Our Service Packs last for 12 months and are configurable to your specific needs. **Speak to us to find out more**.



Leverage our wider partner ecosystem + free resources.

Rayven has created applications with partners around the world, building expertise and developing innovative approaches.

When you become a Rayven partner, you can utilise our Partner Resource Hub and get **access a network of experts** who you can work with to solve technology, marketing + sales challenges, simply.

See how we've worked with some of our existing partner to deliver transformational results for customers.



Energy Efficiency

MyEnergy Plus is an advanced energy monitoring, compliance and optimisation solution for facilities. It delivers granular, accurate data in real-time so you can run sustainability compliant buildings, simply.





Asset Tracking

Tracking Solutions is a forklift fleet management solution that delivers real-time utilisation, maintenance, and location tracking insights alongside advanced alert and reporting capabilities.





Load + Haul Efficiency

EYEMine enables miners to review key measures in real-time, assess machine and operator performance, and execute insight-led decisions, delivering measurable sustainability and production benefits.





Asset Monitoring

PLF provides agribusinesses with a complete view of their entire operations, enabling customers to make it easier to achieve their goals and better manage their operations, all whilst maximising returns and profitability.

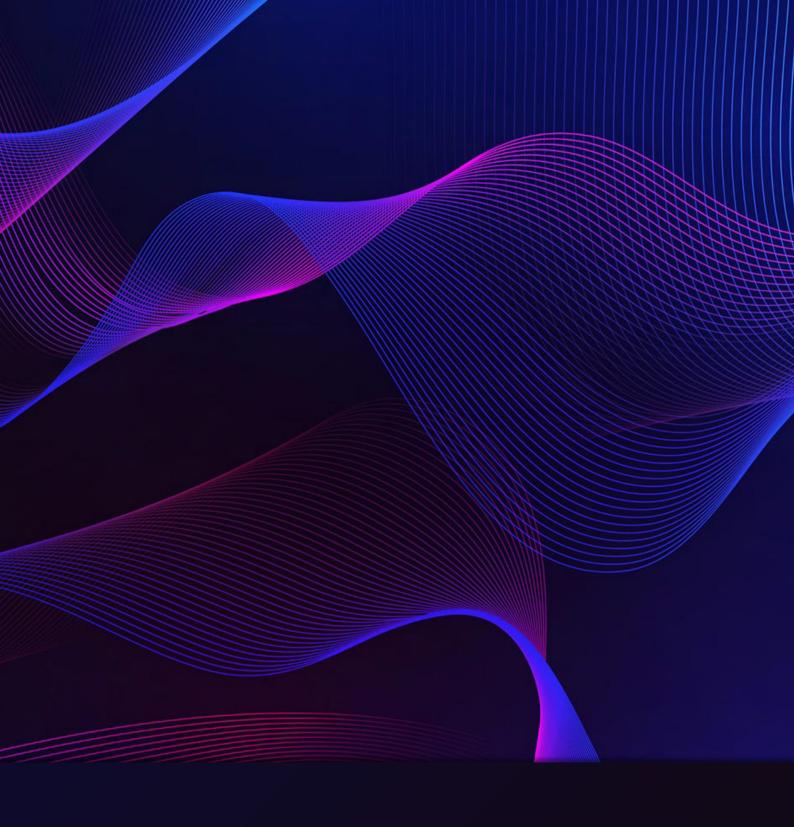




Dust Suppression

ABC Dust is a dust monitoring and control solution for mining. It tracks geo-located dust levels in real-time and optimises water use based on scheduling, offering web-based tracking, analytics, and reporting.





Deeper-Dive:

Our Integrated Data, AI + IoT Platform.

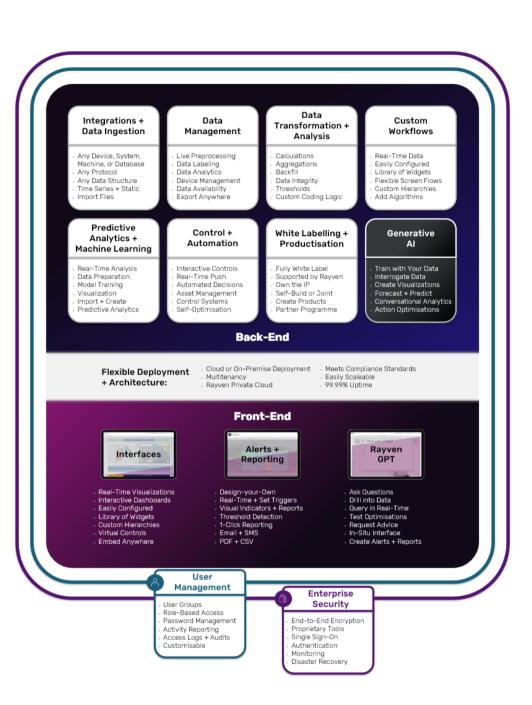


A complete platform that's easy-to-use + delivers incredible results.

Our integrated data, AI + IoT platform is world-leading SaaS technology.

Unlike other platforms, our software is designed to be all-inone, featuring a range of native toolkits engineered to interact + connect from the very beginning. Rayven's seamless design has no gaps, making incredibly easy to do extremely complex things.

Our approach makes integrating and analysing real-time data, and then creating and scaling custom applications, **intuitive**, **fast** + **simple**.



Start fast, then scale:

Integrate: connect
all your technologies
+ use as ultrainteroperable
middleware.

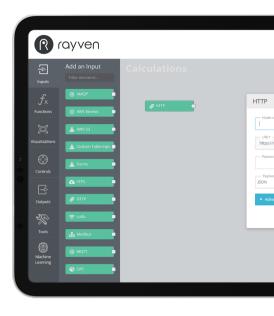
Process: collate, ETL, store, process + analyse *all* your data in real-time to create a single source of truth. Build: custom
workflows, alerts,
automations, reports +
applications featuring
dashboards with data
visualizations, virtual
controls + more.

Al: add Machine Learning, Predictive Analytics + Generative Al to your applications to deliver Industry 4.0 capabilities.

Integrate anything, in any format + get the complete, real-time picture.

We can integrate and ingest data from anywhere, connecting to systems via **connectors**, **dynamic nodes**, or **custom scripts**.

- Connect to anything
- Ingest any data format
- Time series + static data
- Protocol connectors
- Import files
- Auto back-up + DR



Our platform is ultra-interoperable middleware:

Modern businesses and the technologies that are empowering them to succeed run on real-time data - and lots of it - from multiple sources and in many formats.

Our platform enables you **to create a real-time single source** of truth for your entire industrial technology ecosystem by connecting at a deeper protocol-level, including:

- API
- SQL
- MQTT

- Modbus
- AMOP
- SNMP

- FTP
- HTTP
- OPC

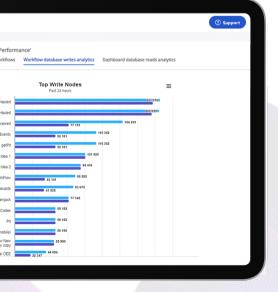
- LoRa
- AWS S3
- Raw UDP

Level 1 Data: Manual entry of data via custom forms.

Level 2 Data: ingest spreadsheets via FTP or manual uploads.

Level 3 Data: Gather real-time data from OT/IT systems.

Level 4 Data: Collect data from in-field IoT sensors + assets.



Easily manage all your data streams from one place.

We make it easy to manage all your data streams no matter their origin and format. Use easy-to-use, enterprise-level tools to organise + store your data, making it ready for anything.

- Real-time preprocessing
- Data labelling
- Data analytics

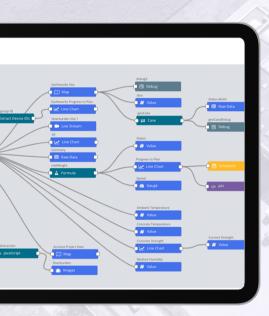
- Device management
- Data availability + storage
- Export anywhere

Collate, transform, ETL, store + analyse real-time data, simply.

Rayven is a complete ETL platform that enables you to transform and analyse your real-time data in the moment + send critical insights where they need to go.

- Wide range of nodes
- Real-time processing
- Create custom logic
- Distributed processing
- Reusable components
- Scalable workflows





Build workflows that enable you to optimise processes + transform operations.

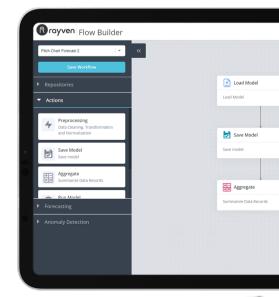
The codeless interface enables you to combine different data sources, perform complex calculations, create data visualizations, alerts, reports... the list is almost endless.

- Combine data sets
- Drag-and-drop
- Library of widgets
- Custom hierarchies
- Flexible screen flows
- Add machine learning

Leverage machine learning to deliver brilliant predictive analytics, simply.

Create and test algorithms to see which work best using our easy-to-use Machine Learning Studio. Then train + deploy them into your applications via our Workflow Builder.

- Import Python models
- Create algorithms
- Train with data
- Visualise + compare
- One-click deployment
- Real-time analysis







Create automations that optimise performance + anticipate needs.

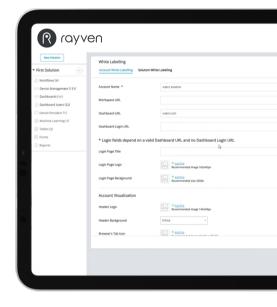
Create rules, control machines, and put in place sophisticated automations that optimise operations based on real-time performance - all without writing a line of code.

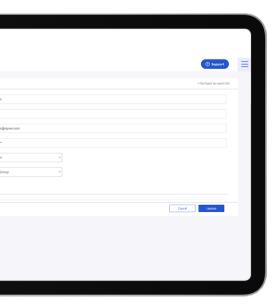
- Bidirectional feedback
- Interactive controls
- Automate decisions
- Asset management
- Use machine learning
- Report, simply

Deliver a seamless UI + UX that's unique to your brand.

We have a wide range of customisation options that come outof-the-box, enabling you to make whatever you build fit your livery or match your customers' brand, perfectly.

- Fully white label
- Self-build or together
- Supported by Rayven
- Own the IP
- Create products
- Partner resources





Manage access, control + roles with full user management capabilities.

Our platform's inbuilt user management capabilities make it easy to manage users and ensure platform security + integrity across a wide range of scenarios.

- User groups
- Role-based access
- Password management
- Activity reporting
- Access logs + audits
- Authentication

Our Generative AI engine: plug in your real-time data + start asking questions.

Our platform's Generative Al capabilities transform your operations and business by bringing together your real-time data + custom Large Language Models (LLMs) trained on your business **in one place**.

- Utilise ready-to-deploy LLMs
- Build RAGs + customise models, simply
- Add conversational analytics to apps
- Speed-up model training
- No-code, drag-and-drop configuration
- Get scalable, reliable performance

Why are Rayven's Generative AI capabilities a gamechanger?

1: Real-Time Data

Tools like ChatGPT cannot collate and transform your real-time data to make it available for analysis in the moment – our platform can.

2: Custom LLM

The quality of answers from Generative AI hinges on the data that your LLMs have been trained - we'll create one that's trained on your data, use case + sector.

3: In-Situ Conversational Analytics

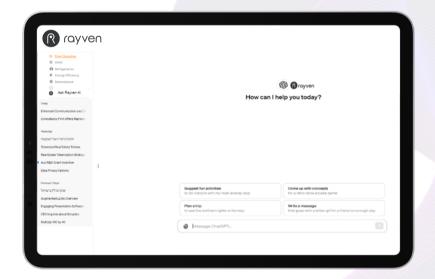
End-users need to be able to leverage LLMs where they're already operating via easy-to-use interfaces we put them on your apps.

Step 1: Connect your data

Use our platform's integration, data management, processing + analysis capabilities to create a real-time single source of truth for your application(s).

Step 2: Train Your LLM (Or Not)

Create a Retrieval-Augmented Generation (RAG) workflow, adding your own training data to your LLM, and customising it to your business, site, objectives, and use case.



Step 3: Activate + Start Asking Questions

Simply add a conversational analytics interface to your applications / dashboards, select your trained LLM + enable your end-users to start interrogating your data and asking for insights.

What can I ask? Anything.

- 'How can I improve energy efficiency on-site?'
- 'Can you please generate me a visualization of that?'
- 'Which shift is the least productive and why?'
- 'How will next weeks weather affect production?'
- 'Which machines are in need of maintenance first?'
- 'If I changed X, what would the impact be on yields?'
- 'Are any team members underperforming?'
- 'Please create a workflow that alerts me to temperature change'

Build custom AI applications + IoT solutions

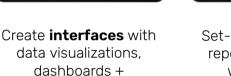
that deliver real-time transparency and Industry 4.0 capabilities, simply.

Rayven gives you a complete toolkit to build the custom industrial applications that will transform not just particular functions, but entire operations and sectors.

Create what you need + scale over time:



virtual controls.



- Real-time visualizations
- Interactive dashboards
- Easily configured
- Library of widgets
- Create hierarchies
- Virtual controls
- Embed anywhere



Set-up notifications + report on **anything**, whenever you need to.

- Design-your-own
- Real-time + set triggers
- Visual indicators + reports
- Threshold detection
- 1-click reporting
- Email + SMS
- PDF + CSV



Use Generative Al chat to **interrogate** real-time data + **generate** insights.

- Ask questions
- Drill into data
- Query in real-time
- Test optimisations
- Request Advice
- In-situ interface
- Easy export
- Create alerts + reports



















Deliver real-time transparency + 1-click reporting.

Our platform comes with **40+ ready-to-go visualizations** enabling you to display information from multiple sources in interactive dashboards and explore them using a conversational analytics interface that uses a customised LLM – in the same place.

Widgets available out-of-the-box include:

Alphanumeric:

- Value
- Multi-value
- Alert
- Monitor
- Gauge
- Percentage
- Level
- Tables

Charts:

- Pie
- Line
- Bar
- Pareto
- Cartesian
- Multi-axis
- Polar
- Wind rose

Object:

- Mapping
- Images
- Ticker
- Live video stream

End-to-end enterprise security baked-in.

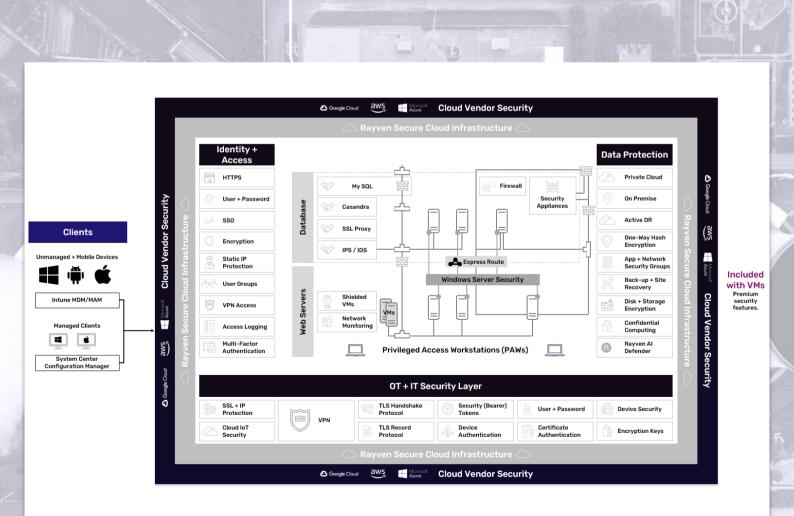
With valuable data being communicated from the cloud to the Edge, ensuring data integrity, confidentiality + mitigating cyber security risks is critical - as is ensuring usability.

Rayven leverages data encryption and our own proprietary technologies to secure data + guarantee a brilliant UX, making our platform one of the best, most secure in the world.

Security features include:

- API Authentication (user + multifactor tokens)
- Device authentication using device keys with 256-bit SSL encryption
- User data encryption at rest with triple DES + password encryption
- User access revalidation via API + dynamic updates via API
- Device security health checks.
- Hosting on Rayven's private cloud (optional)

- Encryption of data in-transit, at-rest or during use (256-bit)
- Custom security event monitoring and incident handling
- Single sign-on (SSO) (optional)
- Forced password requirements
- Data flow to device monitoring + anomaly detection
- Disaster Recovery as-standard (Rayven Private Cloud-only)



Rayven complements your existing infrastructure, increasing the return + time-to-value of your current technologies.

Our integrated data, AI + IoT platform and the applications built on it can be deployed anywhere.

With enterprise security built-in, our platform can be easily configured, deployed + maintained without an IT team, putting you in total control.

- Cloud or On-Premise Deployment
- Multitenancy Supported
- Rayven Private Cloud

- Meets Compliance Standards
- Easily Scaleable
- 99.99% Uptime

Deploy Rayven anywhere to suit your business, IT + needs:

1: Your Cloud

We support deployments on major cloud providers natively.

2: On-Premise

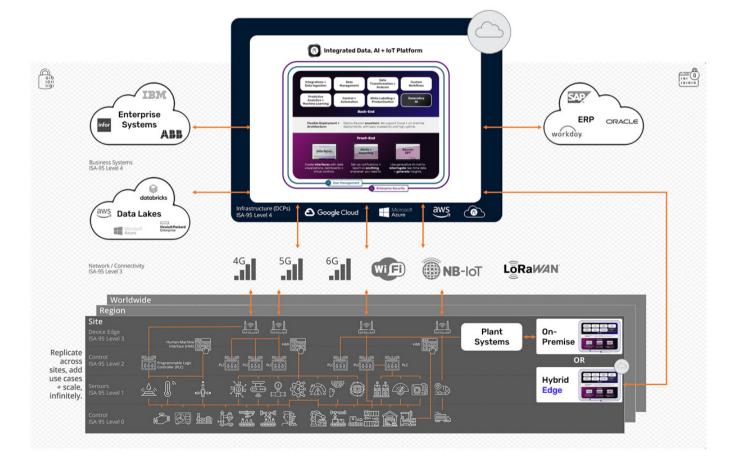
Deploy on onpremise hardware situated in your data rooms.

3: Rayven Private Cloud

Use our Private Cloud for added security.

4: Edge

Deploy at the Edge when reaction times are critical.





Why Rayven?



Robust, industrialdedicated technology

The only fully-featured, all-inone platform built for industry that combines science, Al + IoT abilities seamlessly.



Tech agnostic, extreme interoperability

Our technology integrates with any machinery, systems, and data stores to create a real-time single source of truth.



SaaS-based, futureproofed tech

Our technology doesn't require IT support, can be deployed anywhere, and is continually being improved.



One platform, multiple use cases

Deploy multiple use case applications in a single platform to create your Industry 4.0 home.



Low cost

Works with what you have, pay only for what you use, and is the only Industry 4.0 platform you'll ever need.



Fast-to-deploy, infinitely scalable

Start with one device and a single application and end with millions across many multiple solutions.



Create apps with us or go it alone

Work with us to create custom applications or create them yourself using easy-to-use, codeless interfaces.



Enterprise security + encryption

Our platform is built with security central, keeping it secure at all points with standard + proprietary tools.



End-to-end services + 24/7 support

We can help you with data science and machine learning, solution build, scaling, plus provide 24 / 7 technical support.

What makes our platform the best:



Ingest, transform + analyse all your data at once



Create multiple applications in one platform



Easy-to-use machine learning + predictive analytics



Fits your existing architecture: no new hardware



Completely interoperable: integrate anything



Easy + affordable to scale, whenever you need



Manage + update devices at-scale, simply



Create custom alerts, dashboards + reports



Use Generative Al with real-time data, anywhere



Brilliant UX: white label + brand your solutions



Streamline processes + add automations



Enterprise security + encryption at allpoints

